## Read this conversation from bottom to top

Email reply from prospect

Subject: RE: 2012 Limited Vans

3/26/12 1:19p

[Link Removed] Subject: RE: window sticker 3/26/12 8:14p Read 7 trackable times. First after 2 hours. By: Matt Malone Got it. We should be able to wrap this up Wed. I have arranged a trade with the dealer and we are moving forward. Thanks. I'm off tomorrow, any questions just call my cell [phone removed] ----- Original Message-----From: [email removed] Email reply from prospect 3/26/12 Subject: RE: window sticker 7:08p By: System This looks good. We want the black/Greystone interior. Date: Mon, 26 Mar 2012 20:44:46 +0000 From: [email removed] To: [email removed]Subject: window sticker Here is the window sticker of the one Im working on. Click here to wa... [Link Removed] 3/26/12 Subject: window sticker Read 8 trackable times. First after 40 minute. Customer replied 3:44p Bv: Matt Malone Here is the window sticker of the one Im working on. Click here to watch a video message from me on how I plan on helping you! (YouTube Format) Matt Malone Internet Sales Manager Royal Gate Dodge Chrysler Jeep Ram 15502 Manchester Road Ellisville, Mo... [Link Removed] Subject: interior color 3/26/12 3:36p Read 2 trackable times. First after 47 minute. By: Matt Malone Okay so are you and your wife sure on what interior color you are after? And what color is preferred? Click here to watch a video message from me on how I plan on helping you! (YouTube Format) Matt Malone Internet Sales Manager Royal Gate Dodge Ch... [Link Removed] Subject: RE: 2012 Limited Vans 3/26/12 Read 2 trackable times. First after 16 minute. 2:06p By: Matt Malone Okay lets do it. I will get to work and keep you in the loop. -----Original Message----- From: [email removed]

[[email removed]] Sent: 3/26/2012 1:19:00 PM To: Charles Subject: RE: 2012 Limited Vans...

By: System Reply OK, if \$25,970 includes the \$199 service charge, we've got a deal. Date: Mon, 26 Mar 2012 18:02:46 +0000 From: [email removed] To: [email removed]Subject: RE: 2012 Limited Vans But I keep giving and you're not .... -----Original... [Link Removed] 3/26/12 Subject: RE: 2012 Limited Vans 1:02p Read 8 trackable times. First after 11 minute. Customer replied Bv: Matt Malone But I keep giving and you're not .... -----Original Message----- From: [email removed] [mailto: [email removed]] Sent: 3/26/2012 12:32:00 PM To: Charles Subject: RE: 2012 Limited Vans We,re getting close. I... Email reply from prospect 3/26/12 Subject: RE: 2012 Limited Vans 12:31p Reply By: System We,re getting close. If you can get them down anther \$500, we'll have a deal. Date: Mon, 26 Mar 2012 17:07:23 +0000 From: [email removed]To: [email removed] Subject: RE: 2012 Limited Vans I got them to go another \$1,000.00 dolla... [Link Removed] Subject: RE: 2012 Limited Vans 3/26/12 12:07p Read 8 trackable times. First after 9 minute. Customer replied Bv: Matt Malone I got them to go another \$1,000.00 dollars. So \$25,970 otd. ----Original Message----- From: [email removed][mailto: email removed Sent: 3/24/2012 6:02:00 PM To: Charles Subject: RE: 2012 Limited Vans M... Email reply from prospect 3/24/12 Subject: RE: 2012 Limited Vans 6:01p Reply By: System Matt, If you will trade for \$25,271 differance we'll have a deal. Charlie Date: Thu, 22 Mar 2012 20:11:19 +0000 From: [email removed]To: [email removed] Subject: RE: 2012 Limited Vans No they are not. The two I have here are loa... [Link Removed] Subject: RE: 2012 Limited Vans 3/22/12 3:08p Read 22 trackable times. First after 5 hours. Customer replied By: Matt Malone No they are not. The two I have here are loaded with everything. So yes please come in and look at a 12 Limited and we can go from there. I am here starting tomorrow 9 to 9, Sat 9 to 6, Mon. 9 to 9. Just give me a heads up if possible before you h... Email reply from prospect

3/22/12 Subject: RE: 2012 Limited Vans 1:13p

By: System

Matt, Are either of these vans at Royal Gate? My wife wants to see a 2012 Town and Country Limited . What is your work schedule? Date: Mon, 19 Mar 2012 22:23:35 +0000 From: [email removed]To: [email removed]

Reply

Subject: RE: 2012 Li...

[Link Removed] 3/21/12 Subject: pricing for tnc 8:35p Read 14 trackable times. First after 2 hours. Customer replied By: Matt Malone Okay, I think I forgot to send this. Please see attachment. This one can be bought for \$34,296 Click here to watch a video message from me on how I plan on helping you! (YouTube Format) Matt Malone Internet Sales Manager Royal Gate Dodge Chrysler Je... [Link Removed] Subject: RE: 2012 Limited Vans 3/21/12 10:02a Read 10 trackable times. First after 48 minute. By: Matt Malone Great. Preferred pricing meaning a lot of companies offer their employees preferred pricing through certain car companies. No worries. Just making sure you get all the money coming to you. -----Original Message-----From: [email removed].motosn... Email reply from prospect 3/20/12 Subject: RE: 2012 Limited Vans 11:43a Reply By: System I have an 05 Town and Country Limited with 49800 miles to trade. Prefered pricing? Date: Tue, 20 Mar 2012 14:52:56 +0000 From: [email removed]To: [email removed]Subject: RE: 2012 Limited Vans Great. Tell me if vou own a van tha... 3/20/12 Outbound phone call (Machine) 9:54a By: Matt Malone Left message [Link Removed] Subject: RE: 2012 Limited Vans 3/20/12 9:52a Read 11 trackable times. First after 2 hours. Customer replied By: Matt Malone Great. Tell me if you own a van that you will be trading. (They have extra money if you do ) Also do you qualify for any preferred pricing, etc. ? This will help quote an accurate otd price. -----Original Message-----From: [email removed].mot... Email reply from prospect 3/19/12 Subject: RE: 2012 Limited Vans 8:10p By: System Matt, They are both interesting, but I lean more toward the one listed at \$39,830. Date: Mon, 19 Mar 2012 22:23:35 +0000 From: [email removed]To: [email removed] Subject: RE: 2012 Limited Vans Here are a couple more. ----Origin... [Link Removed] 3/19/12 Subject: RE: 2012 Limited Vans Read 36 trackable times. First after 1 hours. Customer replied 5:23p By: Matt Malone Here are a couple more. ----Original Message---- From: [email removed][mailto:[email removed]] Sent:

3/19/2012 11:02:00 AM To: Charles Subject: RE: 2012 Limited Vans The one with the black-greystone int... Email reply from prospect 3/19/12 Subject: RE: 2012 Limited Vans 11:01a Reply By: System The one with the black-greystone interior is interesting, but I don't need the towing package. Date: Mon, 19 Mar 2012 14:32:38 +0000 From: [email removed]To: [email removed] Subject: 2012 Limited Vans Here are a couple to look ... [Link Removed] 3/19/12 Subject: 2012 Limited Vans Read 38 trackable times. First after 1 hours. Customer replied 9:32a By: Matt Malone Here are a couple to look at. Let me know if one peeks your interest and I can give you otd pricing. Click here to watch a video message from me on how I plan on helping you! (YouTube Format) Matt Malone Internet Sales Manager Royal Gate Dodge Chrys... [Link Removed] Subject: RE: Your Request for Information 3/17/12 3:38p Read 2 trackable times. First after 3 hours. By: Matt Malone Got it, thanks a bunch. I will get some attachments to you shortly. Best, Matt -----Original Message-----From: [email removed][mailto:[email removed]] Sent: 3/17/2012 1:00:00 PM To: Charles Subject: RE... Email reply from prospect 3/17/12 Subject: RE: Your Request for Information 1:00p By: System Reply I'm pretty flexible as to the options beyond the Limited package. Date: Sat, 17 Mar 2012 17:52:26 +0000 From: [email removed]To: [email removed] Subject: RE: Your Request for Information Will do. If you like I would be happy to ... [Link Removed] Subject: RE: Your Request for Information 3/17/12 12:52p Read 5 trackable times. First after 6 minute. Customer replied By: Matt Malone Will do. If you like I would be happy to send some window stickers of vans with pricing that I should be able to get my hands on. Also, besides being a Limited, what other options are you after? -----Original Message----- From: [removed] Email reply from prospect 3/17/12 Subject: RE: Your Request for Information 12:43p Reply By: System Matt, I have narrowed my interest to a Black, Limited Town and Country which I understand you don't have at this time. Contact me should you get one in. Charlie Date: Sat, 17 Mar 2012 16:47:11 +0000 From: [email removed]To: [email removed] [Link Removed] 3/17/12 Subject: Your Request for Information 11:47a

Read 5 trackable times. First after 51 minute. Customer replied

By: Matt Malone

Hello Charlie, I am sending you a friendly follow-up note on the 2012 Chrysler Town and Country. Were you indeed looking for information on the Chrysler Town and Country? I like to make sure so we don't needlessly contact you, as I know how frustra...

3/17/12	Lead Log
11:16a	By: System

**BD Agent Changed From (None) to Internet Sales Coordinator** 

3/17/12 Lead Log 11:16a By: System

Sales Rep Changed From (None) to Matt Malone

3/17/12 <u>Lead received</u> 11:16a By: System